



Career Opportunity

The Prospect Group is expanding and looking for potential employees who are interested in working for a company that allows you to travel around the globe, meet with the world's top decision makers, and negotiate with high-level business leaders.

The Prospect Group connects the business and political elite on a global scale. We are a global firm specialized in media, as well as niche research and consulting services. We produce digital content for the most prestigious news and media platforms globally.

As a member of one of our field teams, you will be based abroad for 11 months out of the year, and placed in different assignments in the world's most exciting emerging markets. You will spend an average of 6 months in each country to complete your assignment.

Who are we hiring?

We are hiring for the position of **Country Director**.

A **Country Director** is responsible for developing a network in-country and gathering all required materials to produce a series of video features, which are then distributed on Bloomberg, Reuters, and other international news and media platforms.

Key Roles for the Country Director Position include:

- Prospecting and profiling companies and government agencies and building contact lists
- Conducting research on current issues and topics relevant to the country and project, including economic and political developments
- Developing and implementing project strategy in order to successfully bring projects to the production stage
- Selling sponsorship and video content marketing packages distributed to the biggest names in business news
- Assisting with interviews with top ranking business and political elites

This is a **sales position**.

Recruitment

This position begins with a 3 month training period in which you will join a current field team. You will become a part of the team and contribute to the project while your training will prepare you to become an independent Country Director.