



The Prospect Group connects business and political elite on a global scale. We produce content for the best brands in media worldwide.

Career Opportunity

The Prospect Group is hiring **Country Analysts**.

This role focuses on research, networking, production, analysis, and sales support. Country Analysts are responsible for quickly becoming experts on different countries and the main economic sectors within those countries. As a Country Analyst, you will meet with CEOs, Chairmen, Ministers, and Heads of State to conduct interviews, which are then used to synthesize financial and economic programming. We work in the world's undiscovered and emerging markets and our mandate is to promote business opportunities, build better networks, and provide new and innovative solutions.

The Prospect Group provides the unique opportunity to develop a truly international business career. If you are interested in working for a company that allows you to travel around the globe, meet and negotiate with the world's top decision makers, and forge a unique professional path, then this is the career for you.

Who are we hiring?

We are hiring for the position of **Country Analyst**.

A Country Analyst develops the company lead list in the country that he is working. A Country Analyst builds a network with CEOs, Chairmen, Ministers, and other key figures within a country. Country Analysts learn countries and sectors and are confident holding conversation with business and political elite about economic growth and development. Requirements:

- Represent the company
- Research countries, sectors, and networks
- Produce business/economic analysis
- Produce a minimum amount of content
- Remain based in a country for the entirety of the project
- Report on a daily basis to management
- Network and make PR visits
- Secure meetings with CEOs/Government Leaders
- Film interviews
- Transcribe and process interviews



Recruitment

Our international representatives work together in teams, living abroad for eleven months of the year. Each team consists of a **Country Director**, a **Country Analyst**, and oftentimes a Trainee. The team travels from one project to the next, managing one specific project as they gather the necessary editorial and commercial support to develop and publish programs of the highest caliber.

Selection, Assessment & Training

New hires will need to take part in a three to six month training program. The training period will require business attire and candidates will take part in several exercises focusing on presentation skills, commercial awareness, sales techniques, and attending meetings.

The company will fly new employees to a current ongoing project outside of the US for a traineeship. The objective of the training is two-fold; to ensure that all candidates understand the working methodology and strategy used at TPG and to assess the suitability of each candidate for the Country Analyst position. As such, a final assessment will be conducted three months into the training with TPG management. After the training process you will receive a Country Analyst contract. This is a highly selective program.

Qualifications

- Confident and Charismatic
- Strong communications skills
- University Degree with a sound knowledge of international politics, business and economic affairs
- Skilled with computers and new technology
- Willing to travel away from your home country for 11 months out of the year
- Successful team player
- Self-motivated, ambitious, enthusiastic, and creative - with a strong personality
- Study abroad or international travel experience preferred
- Photography/Video Production skills. While these skills are not mandatory, video production will be a major part of the job. Training will be provided.

Compensation

You will receive a remuneration package that includes a base salary and bonuses. The company pays all work related costs, such as housing, transportation and work related telecommunication. We offer a career geared for personal development that includes ongoing training & coaching. Our company culture focuses on the development of our staff through mentorship. The position is ideal for someone who is commercially driven. Compensation is based on performance. We are looking for recent graduates with 0-3 years of experience who are able to travel internationally on assignment 11 months out of the year.